

The Little Bus System that could......





### ...AND IT ALL BEGAN WITH A PLAN!

Ark-Tex Regional Public Transportation-Human Services Coordination Plan 2012

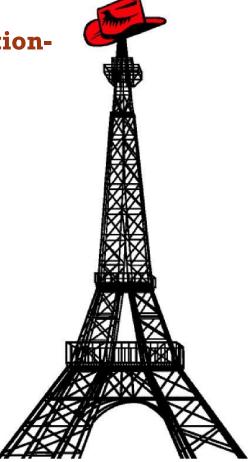
August, 2011

Prepared by:

**Ark-Tex Council of Governments** 

A 5 Year Regional Public Transportation-Human Services Coordination Plan

- IDENTIFIED POTENTIAL FOR FIXED-ROUTE SERVICE IN PARIS, TX – They Want it!
- PLANNING GRANT IN 2013 TOOK IT TO THE NEXT LEVEL – Will it Work & How Willing are They to Help???



Committee Approved

Date: 8/04/2011



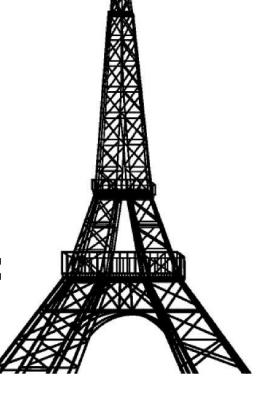
### PARIS, TEXAS — JUST THE FACTS

### **CONDITIONS**

- Population Density
  - Urbanized population: 27,000
  - 42 Square Miles, 642 Persons per square K-12 GRADE STUDENTS mile.
- Transit Dependent
- Auto-less households
- Senior Population (65+)
- Youth (10-17)
- Persons living below poverty level

**OPPORTUNITIES/PARTNERS** 

- COLLEGE
- GOVERNMENT
- MEDICAL
- HUMAN SERVICES
- LOCAL RETAILERS
- CORPORATIONS / LARGE **EMPLOYERS**
- SPECIAL EVENTS



### THE PROCESS BEGINS

- Public announcement: Planning meeting for a fixed-route transportation system.
- Shared with community partners via email.
- Meeting place was the lobby of the dispatch office. Room for 6 and more than 30 people showed up.
- We obviously had community support!
- United Way of Lamar County assigned the role of liaison and active local partner.



## WE THINK WE CAN WE THINK WE CAN....

PLAN TO IMPROVE MOBILITY PROBLEMS - 5- YEAR

PUBLIC WORKSHOPS – 100 PEOPLE IN ATTENDANCE AT EACH.

REPORT ISSUED JUNE, 2014, KFH GROUP, INC. SOLIFIED POTENTIAL.

SHARED PUBLICITY – SOCIAL MEDIA, EMAIL & NEWSPAPER



### THERE WILL ALWAYS BE SETBACKS & DELAYS

- Issues with contractor began to emerge publicly.
- Brand new Executive Director at ATCOG.
- ATCOG long-time Transportation Manager died suddenly.
- Public were told ATCOG would be taking on TRAX service and were assured the transition would be seamless.
- 911 calls from rider saying, "the phone was disconnected and she needed to get to the doctor."
- June 2014 Moved dispatch office into our 800 sq. ft. office space. (Talk about Bonding)!
- Toured office space at Paris Regional Medical Center (PRMC) – trying to find a home

## WE THINK WE CAN WE THINK WE CAN....

STAFF CHANGES – STALLED WORK FOR A TIME.

BEGAN SHARING "DRAFT"
REPORT WITH UWLC BOARD
AND LOCAL LEADERS

PROVIDED "FREE" OFFICE SPACE FOR 2 DISPACHERS AND 10 DRIVERS FOR 6 MONTHS.

SECURED PARKING FOR TRAX
BUSES WITH LOCAL BUSINESS.



### THIS IS WHY LOCAL INVOLVEMENT IS KEY

- Nancy Hoehn, Transportation Coordinator, hit the ground running.
- Met with key stakeholders and community members to determine prime destinations & finalize routes.
- Met with City of Paris secured engineering, sign construction & installation of signs, benches, shelters.
- Developed and distributed on-line surveys 200 returned.
- Distributed petitions at local senior center over 600 signatures.
- Received over 50 letters of support/commitment from local community partners.

## WE THINK WE CAN WE THINK WE CAN....

PARTNERED WITH CITY OF PARIS FOR IN-KIND SERVICES \$60,000.

DOCUMENTED EVIDENCE OF SUPPORT FROM LOCAL NON-PROFITS AND SERVICE PROVIDERS.

DETERMINED NEED FOR A 12-HOUR SERVICE.

ESTABLISHED KEY
PARTNERSHIPS FOR FUNDING
OPERATING COSTS



### HOW DO WE ACTUALLY GET THIS DONE???

- Operational expenses were substantially greater than original report (12 hours vs. 8 hours) WE NEEDED MONEY
- United Way of Lamar County was committed. We leveraged that funding to secure additional support.
- Developed a flexible-tiered sponsorship/partnership program.





### PARIS METRO

#### **Sponsorship Opportunities**

#### Presenting "Transit System" Sponsor—\$25,000 or greater

- Signage on 2 sides of Paris Metro buses (entire side)
- Signage on 2 sides of TRAX Rural buses
- Installation of bus shelter with signage (location to be determined)
- Choice of signage on another shelter
- Signage inside all Paris Metro buses
- Recognition of sponsorship on Press Releases, at Opening Ceremony, etc.

#### Route Sponsor—\$15,000 to \$24,999

- Signage on 1 sides of Paris Metro buses (shared)
- Signage on 2 sides of TRAX Rural buses
- Installation of bus shelter with signage (location to be determined)
  Recognition of sponsorship on Press Releases, at Opening Ceremony, etc.

#### Freedom of Access Sponsor—\$5,000 to \$14,999

- Signage on 2 sides of TRAX Rural buses
- Signage inside all Paris Metro buses
- Signage on 2 bus shelters (locations to be determined)
- Recognition of sponsorship on Press Releases, at Opening Ceremony, etc.

#### **Supporting Sponsor**—\$1,000 to \$4,999

- Signage on 2 sides of TRAX Rural buses
- Signage inside all Paris Metro buses
- Signage on 1 bus shelters (location to be determined)
- Recognition of sponsorship on Press Releases, at Opening Ceremony, etc.

**Patron** - \$250 to \$999 For Paris families and individuals to show their support of this Quality of Life project.

Names listed on Patron Plaque at Transit Office & inside Paris Metro Buses

Call 903-255-3553 to get involved

## WE THINK WE CAN WE THINK WE CAN....

DEVELOPED FLEXIBLE
SPONSORSHOP PROGRAM FOR
SUSTAINABILITY.

SECURED \$165,000/YEAR IN SPONSORSHOPS WITH MULTI-YEAR COMMITMENTS.

SECURED RENT-FREE LEASE FOR TRANSIT CENTER W/PARKING.

**PUSHED FORWARD** 



### MAKE IT A WIN - WIN!

- Who are the players and what do you have that they need???
- Think outside the Box. Help them see the vision.
- Secured funding from:
  - PRMC (with rent free office)
  - City of Paris
  - United Way of Lamar County
  - Paris Junior College
  - Texas Oncology
  - The Results Company
  - The RAM Foundation
  - St. Joseph's Foundation



## WE THINK WE CAN WE THINK WE CAN....

MADE PRESENTATIONS TO ANYONE AND EVERYONE.

IF YOU DON'T ASK THEY CAN'T SAY NO!

MADE GREAT PROGRESS.



### NETWORK, COMMUNICATE, CUSTOMIZE

- Partnered with Lamar County Community Service workers to clean and prepare the facility. JUST ASK!
- Began education and application process for seniors and disabled individuals needing para-transit service.
- Developed discounted "Student Bus" pass that could be purchased with **Pell Grant** at registration with Paris Junior College.
- Planned an official ribbon cutting with the Lamar County Chamber of Commerce, local press, dignitaries and partners.







We drive form 6:30 am. to 6:30 pm. Monday to Friday
Only \$60 from Aug. 1st to Dec. 31st.
Unlimited USE !!

903-739-2444

Get it at the Administration Office OR in the Paris Metro Office. locates in 240 IOth St SE Bldq.5, Paris Metro TRAX OFFICE





## WE THINK WE CAN WE THINK WE CAN...

ONGOING EDUCATION AND COMMUNICAITON WITH LOCAL PARTNERS TO CONNECT RIDERS.

DISCOUNTED BUS PASSESS AVAILABLE AT PJC REGISTRATION.

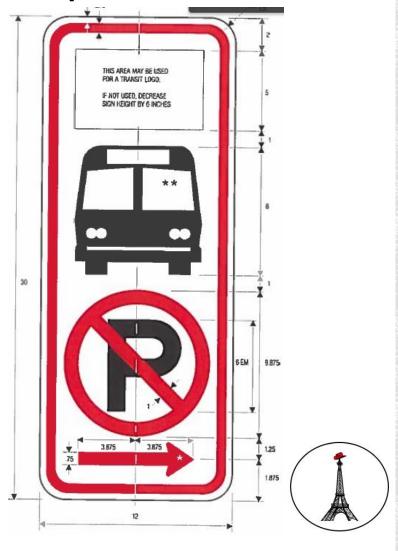
LAUNCHED "PARIS METRO" JULY 2016, WITH RIBBON CUTTING, REFRESHMENTS AND FREE RIDE DAY.



### DO NOT GIVE UP...FIND A WAY

After long approval process (thanks TxDOT), the signs were starting to be visible in the community





## WE THINK WE CAN WE THINK WE CAN....

WORK WITH CONTACTS YOU HAVE TO GET THINGS DONE

THINK OUTSIDE OF THE BOX

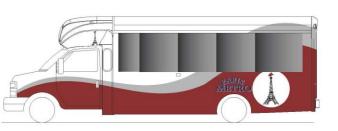
IGNORE THE NEGATIVE FEEDBACK AND RHETORIC

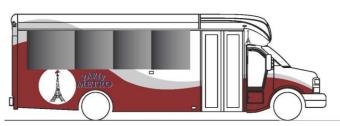
KEEP PUSHING FORWARD – IT'S ONLY WORTH IT IF IT'S HARD.



# MAKE IT OBVIOUS SOMETHING NEW IS HAPPENING













**PARIS** 

REGIONAL

MEDICAL



## WE THINK WE CAN WE THINK WE CAN....

AN OLD SPACE HAS NEW LIFE

CELEBRATE NEW
PARTNERSHIPS AND RENEWED
COLLABORATION

TAKE ADVANTAGE OF THE EXCITEMENT TO GARNER ADDITIONAL SUPPORT

GATHER FEEDBACK FOR NEW OPPORTUNITIES

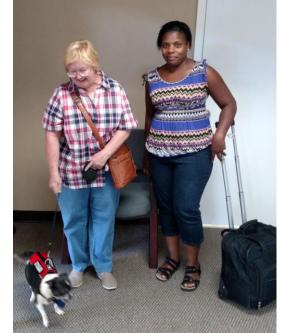


# WAS IT WORTH IT??? JUST ASK THEM!!

"I continue to be amazed at the number of people getting off the bus at the campus. Also, I've been surprised by the number of individuals in wheelchairs that are getting off here. It appears to have opened up the world for our wheel chair bound community members."

Dr. Pam Anglin, PJC Pres.









## WE KNEW WE COULD....



2,800+ TRIPS/MONTH and GROWING... GOAL IS 6,000+





### The Little Bus System that **DID**.....

Nancy Hoehn, Transportation Manager Ark-Tex Council of Governments

nhoehn@atcog.org

903-255-3553

April Carl, Executive Director United Way of Lamar County unitedway@suddenlinkmail.com 903-784-6642



